

## ANNALY CAPITAL MANAGEMENT, INC. REPORTS 4th QUARTER 2022 RESULTS

NEW YORK—February 8, 2023—Annaly Capital Management, Inc. (NYSE: NLY) ("Annaly" or the "Company") today announced its financial results for the quarter and year ended December 31, 2022.

# **Financial Highlights**

- GAAP net income (loss) of (\$1.96) per average common share for the quarter; \$3.93 per average common share for the full year 2022
- Earnings available for distribution ("EAD") of \$0.89 per average common share for the quarter; \$4.23 per average common share for the full year 2022
- Economic return of 8.7% for the fourth quarter; economic return (loss) of (23.7%) for the full year 2022
- Annualized GAAP return (loss) on average equity of (31.8%) and annualized EAD return on average equity of 16.2% for the fourth quarter
- Book value per common share of \$20.79
- GAAP leverage of 6.0x, up from 5.8x in the prior quarter; economic leverage of 6.3x, down from 7.1x in the prior quarter
- Declared fourth quarter common stock cash dividend of \$0.88 per share

# **Business Highlights**

# Fourth Quarter 2022 Highlights

- Total assets of \$80.6 billion, including \$72.9 billion in highly liquid Agency portfolio<sup>(1)</sup>
- Overall capital allocation was relatively unchanged as Annaly maintained a conservative posture with a focus on managing leverage and liquidity given the volatile macroeconomic backdrop
  - Annaly Agency Group represents 67% of dedicated equity capital<sup>(2)</sup> with quarterly activity primarily driven by TBA sales and the continued rotation up in coupon
  - Annaly Residential Credit Group represents 19% of dedicated equity capital<sup>(2)</sup>; settled approximately \$685 million of whole loans and slightly decreased the securities portfolio
  - Annaly Mortgage Servicing Rights ("MSR") Group represents 14% of dedicated equity capital<sup>(2)</sup> supported by low WAC and high credit quality collateral
- \$6.3 billion of unencumbered assets<sup>(3)</sup>, including cash and unencumbered Agency MBS of \$4.0 billion
- Weighted average days to maturity of repurchase agreements decreased to 27 days from 57 days in the prior quarter as Annaly maintained a shorter dated book in order to preserve optionality given the hiking cycle and healthy funding conditions
- Subsequent to quarter end, Annaly Residential Credit Group upsized an existing credit facility by approximately \$200 million and Annaly Mortgage Servicing Rights Group added a new \$250 million credit facility
- Enhanced senior leadership with the promotion of the following executives: Steve Campbell as President, Mike Fania as Deputy Chief Investment Officer and Johanna Griffin as Chief Risk Officer

#### Full-Year 2022 Highlights

### Investment and Strategy

- Annaly's Agency portfolio shifted upwards in coupon throughout 2022 (share of portfolio in 4.0% or above coupons increased from 27% to 69% YoY)<sup>(4)</sup>, while also decreasing exposure to TBAs (decreased to 15% of portfolio from 25% YoY)
- Hedging strategy was focused on mitigating interest rate duration risk during a historically volatile year for rates markets; maintained defensive position by adding new SOFR swaps and Treasury futures positions across the curve
- As the third largest purchaser of MSR in 2022<sup>(5)</sup>, Annaly's MSR portfolio grew assets by nearly 3x throughout the year to \$1.8 billion<sup>(6)</sup> with MSR growing from 5% to 14% of dedicated equity capital by the end of the year
- Annaly Residential Credit Group grew assets by over 9% throughout 2022 to \$5.0 billion<sup>(1)</sup>, driven by \$4.1 billion of whole loans purchased throughout 2022
- Completed the \$2.4 billion sale of Annaly's Middle Market Lending portfolio<sup>(7)</sup>
- Added to the S&P MidCap 400 Index in the third quarter, representing the only mortgage REIT in the index

#### Financing and Capital

- Proactively managed leverage profile throughout the year in light of volatility; increased economic leverage to 6.3x at year-end from 5.7x at the end of 2021
- Average GAAP cost of interest bearing liabilities increased over 166 basis points to 2.03% year-over-year and average economic cost of interest bearing liabilities increased 67 basis points to 1.46% year-over-year
- Annaly Residential Credit Group completed seventeen whole loan securitizations totaling \$6.6 billion in proceeds<sup>(8)</sup> since the beginning of 2022, remaining the largest non-bank issuer of Prime Jumbo and Expanded Credit MBS from 2021-2022<sup>(9)</sup>
- Raised \$2.7 billion of accretive common equity throughout 2022<sup>(10)</sup>

Corporate Responsibility & Governance

- Published third Corporate Responsibility Report demonstrating Annaly's progress and commitment to ESG goals and reporting, including enhanced disclosures taking into consideration the recommendations of the Task Force for Climate-related Financial Disclosures
- Recognition in the FTSE4Good and Bloomberg Gender Equality Indices for the fourth and sixth consecutive years, respectively

"Annaly generated an 8.7% economic return in the fourth quarter as our portfolio performed well, supported by declining macrovolatility and improving fixed income flows," remarked David Finkelstein, Annaly's Chief Executive Officer & Chief Investment Officer. "Enabled by our industry-leading scale, substantial liquidity and prudent leverage profile, Annaly is positioned to be opportunistic across our three businesses in 2023, though we remain patient and well-prepared for additional periods of instability.

"While 2022 was an exceptionally challenging year for financial markets, we are proud of our key strategic accomplishments throughout the year - the accretive disposition of our Middle Market Lending business, continued expansion of our Residential Credit and MSR platforms, inclusion in the S&P MidCap 400 Index and the 25<sup>th</sup> anniversary of our initial public offering – and are encouraged by the improvements we have seen to date in the investment environment."

### **Financial Performance**

The following table summarizes certain key performance indicators as of and for the quarters ended December 31, 2022, September 30, 2022 and December 31, 2021:

	Dec	ember 31, 2022	Sep	otember 30, 2022	I	December 31, 2021
Book value per common share	\$	20.79	\$	19.94	\$	31.88
GAAP leverage at period-end (1)		6.0:1		5.8:1		4.7:1
GAAP net income (loss) per average common share (2)	\$	(1.96)	\$	(0.70)	\$	1.07
Annualized GAAP return (loss) on average equity		(31.78%)		(9.94%)		12.44%
Net interest margin (3)		0.65%		1.42%		1.97%
Average yield on interest earning assets (4)		3.86%		3.47%		2.31%
Average GAAP cost of interest bearing liabilities (5)		3.71%		2.38%		0.38%
Net interest spread		0.15%		1.09%		1.93%
Non-GAAP metrics *						
Earnings available for distribution per average common share (2)	\$	0.89	\$	1.06	\$	1.14
Annualized EAD return on average equity		16.19%		17.57%		13.10%
Economic leverage at period-end (1)		6.3:1		7.1:1		5.7:1
Net interest margin (excluding PAA) (3)		1.90%		1.98%		2.03%
Average yield on interest earning assets (excluding PAA) (4)		3.82%		3.24%		2.63%
Average economic cost of interest bearing liabilities (5)		2.11%		1.54%		0.75%
Net interest spread (excluding PAA)		1.71%		1.70%		1.88%

<sup>\*</sup> Represents a non-GAAP financial measure. Please refer to the "Non-GAAP Financial Measures" section for additional information.

Total portfolio represents Annaly's investments that are on-balance sheet as well as investments that are off-balance sheet in which Annaly has economic exposure. Assets exclude assets transferred or pledged to securitization vehicles of \$9.1 billion, include TBA purchase contracts (market value) of \$10.6 billion, CMBX derivatives (market value) of \$0.4 billion and \$1.0 billion of retained securities that are eliminated in consolidation and are shown net of participations issued

totaling \$0.8 billion.

Capital allocation for each of the investment strategies is calculated as the difference between each investment strategy's allocated assets, which include TBA purchase contracts, and liabilities. Dedicated capital allocations as of December 31, 2022 exclude commercial real estate assets

<sup>2022</sup> exclude cominiterant relar estate assets.
Represents Annaly's excess liquidity and defined as assets that have not been pledged or securitized (generally including cash and cash equivalents, Agency MBS, CRT, Non-Agency MBS, residential mortgage loans, MSR, reverse repurchase agreements, other unencumbered financial assets and capital stock).
Includes TBA purchase contracts and fixed-rate pass-through certificates.
Information aggregated from 2022 Fannie Mae and Freddie Mac monthly loan level files compiled by eMBS as of December 31, 2022.

Includes limited partnership interests in a MSR fund, which is reported in Other Assets.
 This represents substantially all of the Middle Market Lending assets held on balance sheet as well as assets managed for third parties

Includes a \$405 million residential whole loan securitization that priced in January 2023. Issuer ranking data from Inside Nonconforming Markets for 2021 to 2022.

<sup>(10)</sup> Amount includes \$1.1 billion raised through the Company's at-the-market sales program for its common stock, net of sales agent commissions and excluding other offering expenses, and \$1.5 billion raised through two common equity offerings, excluding any applicable underwriting discounts and other offering expenses and including the underwriters' full exercise of their overallotment option to purchase additional shares of stock

<sup>(1)</sup> GAAP leverage is computed as the sum of repurchase agreements, other secured financing, debt issued by securitization vehicles, participations issued and mortgages payable divided by total equity. Economic leverage is computed as the sum of recourse debt, cost basis of to-be-announced ("TBA") and CMBX derivatives outstanding, and net forward purchases (sales) of investments divided by total equity. Recourse debt consists of repurchase agreements and other secured financing (excluding certain non-recourse credit facilities). Certain credit facilities (included within other secured financing), debt issued by securitization vehicles, participations issued, and mortgages payable are non-recourse to the Company and are excluded from economic leverage.

<sup>(2)</sup> Net of dividends on preferred stock.

<sup>(3)</sup> Net interest margin represents interest income less interest expense divided by average Interest Earning Assets. Net interest margin (excluding PAA) represents the sum of interest income (excluding PAA) plus TBA dollar roll income and CMBX coupon income less interest expense and the net interest component of interest rate swaps divided by the sum of average Interest Earning Assets plus average outstanding TBA contract and CMBX balances. PAA represents the cumulative impact on prior periods, but not the current period, of quarter-over-quarter changes in estimated long-term prepayment speeds related to the Company's Agency mortgage-

<sup>(4)</sup> Average yield on interest earning assets represents annualized interest income divided by average interest earning assets. Average interest earning assets reflects the average amortized cost of our investments during the period. Average yield on interest earning assets (excluding PAA) is calculated using annualized interest income

<sup>(5)</sup> Average GAAP cost of interest bearing liabilities represents annualized interest expense divided by average interest bearing liabilities. Average interest bearing liabilities reflects the average balances during the period. Average economic cost of interest bearing liabilities represents annualized economic interest expense divided by average interest bearing liabilities. Economic interest expense is comprised of GAAP interest expense and the net interest component of interest rate swaps. 2

# **Updates to Financial Disclosures**

On September 8, 2022, the Company announced that its Board of Directors had unanimously approved a reverse stock split of the Company's common stock at a ratio of 1-for-4 (the "Reverse Stock Split"). The Reverse Stock Split was effective following the close of business on September 23, 2022 (the "Effective Time"). Accordingly, at the Effective Time, every four issued and outstanding shares of the Company's common stock were converted into one share of the Company's common stock. No fractional shares were issued in connection with the Reverse Stock Split. Instead, each stockholder that would have held fractional shares as a result of the Reverse Stock Split received cash in lieu of such fractional shares. The par value per share of the Company's common stock remained unchanged at \$0.01 per share after the Reverse Stock Split. Accordingly, for all historical periods presented, an amount equal to the par value of the reduced number of shares resulting from the Reverse Stock Split was reclassified from Common stock to Additional paid in capital in the Company's Consolidated Statements of Financial Condition. All other references made to share or per share amounts in the accompanying consolidated financial statements and disclosures have also been retroactively adjusted, where applicable, to reflect the effects of the Reverse Stock Split.

Beginning with the quarter ended March 31, 2022, in light of the continued growth of its mortgage servicing rights portfolio, the Company enhanced its financial disclosures by separately reporting servicing income and servicing expense in its Consolidated Statements of Comprehensive Income (Loss). Servicing income and servicing expense were previously included within Other income (loss). As a result of this change, prior periods have been adjusted to conform to the current presentation.

In addition, beginning with the quarter ended March 31, 2022, the Company consolidated certain line items in its Consolidated Statements of Comprehensive Income (Loss) in an effort to streamline and simplify its financial presentation. Amounts previously reported under Net interest component of interest rate swaps, Realized gains (losses) on termination or maturity of interest rate swaps, Unrealized gains (losses) on interest rate swaps and Net gains (losses) on other derivatives are combined into a single line item titled Net gains (losses) on derivatives. Similarly, amounts previously reported under Net gains (losses) on disposal of investments and other and Net unrealized gains (losses) on instruments measured at fair value through earnings are combined into a single line item titled Net gains (losses) on investments and other. As a result of these changes, prior periods have been adjusted to conform to the current presentation.

### **Other Information**

This news release and our public documents to which we refer contain or incorporate by reference certain forward-looking statements which are based on various assumptions (some of which are beyond our control) and may be identified by reference to a future period or periods or by the use of forward-looking terminology, such as "may," "will," "believe," "expect," "anticipate," "continue," or similar terms or variations on those terms or the negative of those terms. Such statements include those relating to the Company's future performance, macro outlook, the interest rate and credit environments, tax reform and future opportunities. Actual results could differ materially from those set forth in forward-looking statements due to a variety of factors, including, but not limited to, changes in interest rates; changes in the yield curve; changes in prepayment rates; the availability of mortgage-backed securities ("MBS") and other securities for purchase; the availability of financing and, if available, the terms of any financing; changes in the market value of the Company's assets; changes in business conditions and the general economy; the Company's ability to grow its residential credit business; the Company's ability to grow its mortgage servicing rights business; credit risks related to the Company's investments in credit risk transfer securities and residential mortgage-backed securities and related residential mortgage credit assets; risks related to investments in mortgage servicing rights; the Company's ability to consummate any contemplated investment opportunities; changes in government regulations or policy affecting the Company's business; the Company's ability to maintain its qualification as a REIT for U.S. federal income tax purposes; the Company's ability to maintain its exemption from registration under the Investment Company Act of 1940; operational risks or risk management failures by us or critical third parties, including cybersecurity incidents; and risks and uncertainties related to the COVID-19 pandemic, including as related to adverse economic conditions on real estate-related assets and financing conditions. For a discussion of the risks and uncertainties which could cause actual results to differ from those contained in the forward-looking statements, see "Risk Factors" in our most recent Annual Report on Form 10-K and any subsequent Quarterly Reports on Form 10-Q. The Company does not undertake, and specifically disclaims any obligation, to publicly release the result of any revisions which may be made to any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements, except as required by law.

Annaly is a leading diversified capital manager with investment strategies across mortgage finance. Annaly's principal business objective is to generate net income for distribution to its stockholders and to optimize its returns through prudent management of its diversified investment strategies. Annaly is internally managed and has elected to be taxed as a real estate investment trust, or REIT, for federal income tax purposes. Additional information on the company can be found at www.annaly.com.

We use our website (www.annaly.com) and LinkedIn account (www.linkedin.com/company/annaly-capital-management) as channels of distribution of company information. The information we post through these channels may be deemed material. Accordingly, investors should monitor these channels, in addition to following our press releases, SEC filings and public conference calls and webcasts. In addition, you may automatically receive email alerts and other information about Annaly when you enroll your email address by visiting the "Investors" section of our website, then clicking on "Investor Resources" and selecting "Email Alerts" to complete the email notification form. Our website, any alerts and social media channels are not incorporated by reference into, and are not a part of, this document.

The Company prepares a supplemental investor presentation and a financial summary for the benefit of its shareholders. Both the Fourth Quarter 2022 Investor Presentation and the Fourth Quarter 2022 Financial Summary can be found at the Company's website (www.annaly.com) in the Investors section under Investor Presentations.

# **Conference Call**

The Company will hold the fourth quarter 2022 earnings conference call on February 9, 2023 at 10:00 a.m. Eastern Time. Participants are encouraged to pre-register for the conference call to receive a unique PIN to gain immediate access to the call and bypass the live operator. Pre-registration may be completed by accessing the pre-registration link found on the homepage or "Investors" section of the Company's website at www.annaly.com, or by using the following link: https://dpregister.com/sreg/10175099/f5ae1f900d. Pre-registration may be completed at any time, including up to and after the call start time.

For participants who would like to join the call but have not pre-registered, access is available by dialing 844-735-3317 within the U.S., or 412-317-5703 internationally, and requesting the "Annaly Earnings Call."

There will also be an audio webcast of the call on www.annaly.com. A replay of the call will be available for one week following the conference call. The replay number is 877-344-7529 for domestic calls and 412-317-0088 for international calls and the conference passcode is 3463653. If you would like to be added to the e-mail distribution list, please visit www.annaly.com, click on Investors, then select Email Alerts and complete the email notification form.

# ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(dollars in thousands, except per share data)

	Do	ecember 31, 2022	Se	eptember 30, 2022		June 30, 2022		March 31, 2022	D	ecember 31, 2021 <sup>(1)</sup>
	(1	unaudited)	(	unaudited)	(	unaudited)	naudited) (unaud			
Assets										
Cash and cash equivalents	\$	1,576,714	\$	1,466,171	\$	853,932	\$	955,840	\$	1,342,090
Securities		65,789,907		66,839,353		59,042,734		60,727,637		63,655,674
Loans, net		1,809,832		1,551,707		1,487,133		3,617,818		4,242,043
Mortgage servicing rights		1,748,209		1,705,254		1,421,420		1,108,937		544,562
Interests in MSR		_		_		83,622		85,653		69,316
Assets transferred or pledged to securitization vehicles		9,121,912		9,202,014		8,877,247		7,809,307		6,086,308
Assets of disposal group held for sale		_		11,371		97,414		_		194,138
Derivative assets		342,064		1,949,530		748,432		964,075		170,370
Receivable for unsettled trades		575,091		2,153,895		434,227		407,225		2,656
Principal and interest receivable		637,301		262,542		300,028		246,739		234,983
Goodwill and intangible assets, net		16,679		17,437		18,195		23,110		24,241
Other assets		233,003		247,490		272,865		238,793		197,683
Total assets	\$	81,850,712	\$	85,406,764	\$	73,637,249	\$	76,185,134	\$	76,764,064
Liabilities and stockholders' equity										
Liabilities										
Repurchase agreements	\$	59,512,597	\$	54,160,731	\$	51,364,097	\$	52,626,503	\$	54,769,643
Other secured financing		250,000		250,000		_		914,255		903,255
Debt issued by securitization vehicles		7,744,160		7,844,518		7,502,483		6,711,953		5,155,633
Participations issued		800,849		745,729		696,944		775,432		1,049,066
Liabilities of disposal group held for sale		_		1,151		3,608		_		154,956
Derivative liabilities		204,172		764,535		379,708		826,972		881,537
Payable for unsettled trades		1,157,846		9,333,646		1,995,960		1,992,568		147,908
Interest payable		325,280		30,242		91,962		80,870		91,176
Dividends payable		412,113		411,762		354,027		321,423		321,142
Other liabilities		74,269		912,895		158,560		456,388		94,423
Total liabilities		70,481,286		74,455,209		62,547,349		64,706,364		63,568,739
Stockholders' equity										
Preferred stock, par value \$0.01 per share (2)		1,536,569		1,536,569		1,536,569		1,536,569		1,536,569
Common stock, par value \$0.01 per share (3)		4,683		4,679		4,023		3,653		3,649
Additional paid-in capital		22,981,320		22,967,665		21,293,146		20,332,909		20,324,780
Accumulated other comprehensive income (loss)		(3,708,896)		(5,431,436)		(4,310,926)		(2,465,482)		958,410
Accumulated deficit		(9,543,233)		(8,211,358)		(7,496,061)		(7,980,407)		(9,653,582)
Total stockholders' equity		11,270,443		10,866,119		11,026,751		11,427,242		13,169,826
Noncontrolling interests		98,983		85,436		63,149		51,528		25,499
Total equity		11,369,426		10,951,555		11,089,900		11,478,770		13,195,325
Total liabilities and equity	\$	81,850,712	\$	85,406,764	\$	73,637,249	\$	76,185,134	\$	76,764,064

<sup>(1)</sup> Derived from the audited consolidated financial statements at December 31, 2021.

<sup>(2) 6.95%</sup> Series F Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock - Includes 28,800,000 shares authorized, issued and outstanding. 6.50% Series G Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock - Includes 17,000,000 shares authorized, issued and outstanding. 6.75% Series I Preferred Stock - Includes 17,700,000 shares authorized, issued and outstanding.

<sup>(3)</sup> Includes 2,936,500,000 shares authorized. Includes 468,309,810 shares issued and outstanding at December 31, 2022; 467,911,144 shares issued and outstanding at September 30, 2022; 402,303,874 shares issued and outstanding at June 30, 2022; 365,253,063 shares issued and outstanding at March 31, 2022; 364,934,065 shares issued and outstanding at December 31, 2021.

# ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (dollars in thousands, except per share data)

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De	cember 31,	September 30, June 30,			March 31,			ecember 31,	
	2022		2022		2022		2022		2021
\$	798,934	\$	678,488	\$	645,615	\$	655,850	\$	422,780
	663,847		400,491		170,475		74,922		61,785
	135,087		277,997		475,140		580,928		360,995
	82,040		74,486		55,685		34,715		31,322
	7,659		7,780		5,949		3,757		4,290
	74,381		66,706		49,736		30,958		27,032
	(1,124,924)		(2,702,512)		(615,216)		(159,804)		(40,473)
	84,263		2,117,240		1,015,643		1,642,028		135,359
	(7,258)		1,613		26,913		(608)		(194)
	(13,013)		(2,936)		(23,955)		(354)		(16,514)
	7,569		1,526		(5,486)		3,058		(415)
	(1,053,363)		(585,069)	_	397,899		1,484,320	_	77,763
	29,714		27,744		22,243		33,002		27,061
									13,640
									40,701
		_		_		_		_	425,089
									6,629
						_			418,460
									2,979
		_		_		_		_	415,481
			, , ,						26,883
<u>\$</u>		\$		\$		\$		\$	388,598
_	(710,550)	Ψ	(302,147)	Ψ	037,013	Ψ	1,775,572	Ψ	300,370
	(1.96)	2	(0.70)	2	2 21	2	5.46	2	1.07
	` `								1.07
Ψ	(1.70)	Ψ	(0.70)	Ψ	2.20	Ψ	3.40	Ψ	1.07
,	168 250 672		120 858 876		380 600 102		365 340 909		363,534,539
4	108,250,072		429,838,870		380,898,730		303,012,991		363,852,876
o.	(00( 014)	e e	(272,077)	e.	962 217	e.	2.022.804	e.	410.460
•		<b>3</b>		•		•		•	(685,699)
	445,896		(2,5/8,509)		(2,503,250)		(3,568,679)		(685,699)
	1,276,644		1,457,999		657,806		144,787		5,471
	1,722,540		(1,120,510)		(1,845,444)		(3,423,892)		(680,228)
	835,726		(1,394,487)		(982,127)		(1,399,998)		(261,768)
	1,548		1,287				1,639		2,979
	834,178		(1,395,774)		(978,748)		(1,401,637)		(264,747)
									` ′ ′
	29,974		26,883		26,883		26,883		26,883
	Dee S S S S S S S S S S S S S S S S S S	\$ 798,934 663,847 135,087 82,040 7,659 74,381 (1,124,924) 84,263 (7,258) (13,013) 7,569 (1,053,363) 29,714 13,291 43,005 (886,900) (886,814) 1,548 (888,362) 29,974 \$ (918,336) ers \$ (1.96) \$ (	December 31, 2022  \$ 798,934 \$ 663,847	Tecember 31, 2022   September 30, 2022	September 30, 2022	For the quarters end	September 30, 2022   Septemb	Pecember 31,   September 30,   2022   March 31,   2022   2022   March 31,   2022   2022   March 31,   2022   202	Pecember 31,   September 30,   June 30,   2022   March 31,   2022

# ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (dollars in thousands, except per share data)

	For the years ended					
	<b>December 31, 2022</b>	December 31, 2021 (1)				
	(unaudited)					
Net interest income						
Interest income	\$ 2,778,887	\$ 1,983,036				
Interest expense	1,309,735	249,243				
Net interest income	1,469,152	1,733,793				
Net servicing income						
Servicing and related income	246,926	69,018				
Servicing and related expense	25,145	12,202				
Net servicing income	221,781	56,816				
Other income (loss)						
Net gains (losses) on investments and other	(4,602,456)	120,958				
Net gains (losses) on derivatives	4,859,174	807,730				
Loan loss (provision) reversal	20,660	145,066				
Business divestiture-related gains (losses)	(40,258)	(278,559)				
Other, net	6,667	1,165				
Total other income (loss)	243,787	796,360				
General and administrative expenses						
Compensation expense	112,703	118,451				
Other general and administrative expenses	50,026	67,563				
Total general and administrative expenses	162,729	186,014				
Income (loss) before income taxes	1,771,991	2,400,955				
Income taxes	45,571	4,675				
Net income (loss)	1,726,420	2,396,280				
Net income (loss) attributable to noncontrolling interests	1,095	6,384				
Net income (loss) attributable to Annaly	1,725,325	2,389,896				
Dividends on preferred stock	110,623	107,532				
Net income (loss) available (related) to common stockholders	\$ 1,614,702	\$ 2,282,364				
Net income (loss) per share available (related) to common stockholders		, ,				
Basic	\$ 3.93	\$ 6.40				
Diluted	\$ 3.92	\$ 6.39				
Weighted average number of common shares outstanding						
Basic	411,348,484	356,856,520				
Diluted	411,621,758	357,142,251				
Other comprehensive income (loss)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , ,				
Net income (loss)	\$ 1,726,420	\$ 2,396,280				
Unrealized gains (losses) on available-for-sale securities	(8,204,542)	(2,419,618)				
Reclassification adjustment for net (gains) losses included in net income (loss)	3,537,236	3,693				
Other comprehensive income (loss)	(4,667,306)	(2,415,925)				
Comprehensive income (loss)	(2,940,886)	(19,645)				
Comprehensive income (loss) attributable to noncontrolling interests	1,095	6,384				
Comprehensive income (loss) attributable to Annaly	(2,941,981)	(26,029)				
Dividends on preferred stock	110,623	107,532				
		\$ (133,561)				
comprehensive income (1988) are indicable to common stockholders	\$ (3,052,604)	ψ (133,301)				

<sup>(1)</sup> Derived from the audited consolidated financial statements at December 31, 2021.

## **Key Financial Data**

The following table presents key metrics of the Company's portfolio, liabilities and hedging positions, and performance as of and for the quarters ended December 31, 2022, September 30, 2022, and December 31, 2021:

	<b>December 31, 2022</b>	September 30, 2022	December 31, 2021
Portfolio related metrics			
Fixed-rate Residential Securities as a percentage of total Residential Securities	98%	98%	97%
Adjustable-rate and floating-rate Residential Securities as a percentage of total Residential Securities	2%	2%	3%
Weighted average experienced CPR for the period	7.5%	9.8%	21.4%
Weighted average projected long-term CPR at period-end	7.8%	7.6%	12.7%
Liabilities and hedging metrics			
Weighted average days to maturity on repurchase agreements outstanding at period-end	27	57	52
Hedge ratio (1)	107%	111%	95%
Weighted average pay rate on interest rate swaps at period-end (2)	1.74%	1.53%	0.59%
Weighted average receive rate on interest rate swaps at period-end (2)	4.28%	2.96%	0.08%
Weighted average net rate on interest rate swaps at period-end (2)	(2.54%)	(1.43%)	0.51%
GAAP leverage at period-end (3)	6.0:1	5.8:1	4.7:1
GAAP capital ratio at period-end (4)	13.9%	12.8%	17.2%
Performance related metrics			
Book value per common share	\$ 20.79	\$ 19.94	\$ 31.88
GAAP net income (loss) per average common share (5)	\$ (1.96)	\$ (0.70)	\$ 1.07
Annualized GAAP return (loss) on average equity	(31.78%)	(9.94%)	12.44%
Net interest margin <sup>(6)</sup>	0.65%	1.42%	1.97%
Average yield on interest earning assets (7)	3.86%	3.47%	2.31%
Average GAAP cost of interest bearing liabilities (8)	3.71%	2.38%	0.38%
Net interest spread	0.15%	1.09%	1.93%
Dividend declared per common share	\$ 0.88	\$ 0.88	\$ 0.88
Annualized dividend yield (9)	16.70%	20.51%	11.25%
Non-GAAP metrics *			
Earnings available for distribution per average common share (5)	\$ 0.89	\$ 1.06	\$ 1.14
Annualized EAD return on average equity (excluding PAA)	16.19%	17.57%	13.10%
Economic leverage at period-end (3)	6.3:1	7.1:1	5.7:1
Economic capital ratio at period end (4)	13.4%	11.8%	14.4%
Net interest margin (excluding PAA) (6)	1.90%	1.98%	2.03%
Average yield on interest earning assets (excluding PAA) (7)	3.82%	3.24%	2.63%
Average economic cost of interest bearing liabilities (8)	2.11%	1.54%	0.75%
Net interest spread (excluding PAA)	1.71%	1.70%	1.88%

\* Represents a non-GAAP financial measure. Please refer to the "Non-GAAP Financial Measures" section for additional information.

(2) Excludes forward starting swaps.

(5) Net of dividends on preferred stock.

<sup>(1)</sup> Measures total notional balances of interest rate swaps, interest rate swaptions (excluding receiver swaptions) and futures relative to repurchase agreements, other secured financing and cost basis of TBA derivatives outstanding and net forward purchases (sales) of investments; excludes MSR and the effects of term financing, both of which serve to reduce interest rate risk. Additionally, the hedge ratio does not take into consideration differences in duration between assets and liabilities. Prior to the quarter ended September 30, 2022, the hedge ratio excluded the impact of net forward purchases (sales) of investments from the calculation; all prior periods have been updated to conform to the current presentation; no impact for the quarter ended December 31, 2021.

<sup>(3)</sup> GAAP leverage is computed as the sum of repurchase agreements, other secured financing, debt issued by securitization vehicles, participations issued and mortgages payable divided by total equity. Economic leverage is computed as the sum of recourse debt, cost basis of to-be-announced ("TBA") and CMBX derivatives outstanding, and net forward purchases (sales) of investments divided by total equity. Recourse debt consists of repurchase agreements and other secured financing (excluding certain non-recourse credit facilities). Certain credit facilities (included within other secured financing), debt issued by securitization vehicles, participations issued, and mortgages payable are non-recourse to the Company and are excluded from economic leverage.

<sup>(4)</sup> GAAP capital ratio is computed as total equity divided by total assets. Economic capital ratio is computed as total equity divided by total economic assets. Total economic assets include the implied market value of TBA derivatives and are net of debt issued by securitization vehicles.

<sup>(6)</sup> Net interest margin represents interest income less interest expense divided by average interest earning assets. Net interest margin (excluding PAA) represents the sum of interest income (excluding PAA) plus TBA dollar roll income and CMBX coupon income less interest expense and the net interest component of interest rate swaps divided by the sum of average interest earning assets plus average TBA contract and CMBX balances.

<sup>(7)</sup> Average yield on interest earning assets represents annualized interest income divided by average interest earning assets. Average interest earning assets reflects the average amortized cost of our investments during the period. Average yield on interest earning assets (excluding PAA) is calculated using annualized interest income (excluding PAA).

<sup>(8)</sup> Average GAAP cost of interest bearing liabilities represents annualized interest expense divided by average interest bearing liabilities. Average interest bearing liabilities reflects the average balances during the period. Average economic cost of interest bearing liabilities represents annualized economic interest expense divided by average interest bearing liabilities. Economic interest expense is comprised of GAAP interest expense and the net interest component of interest rate swaps.

<sup>(9)</sup> Based on the closing price of the Company's common stock of \$21.08, \$17.16 and \$31.28 at December 31, 2022, September 30, 2022 and December 31, 2021, respectively.

The following table contains additional information on our investment portfolio as of the dates presented:

	For the quarters ended								
	Dec	cember 31, 2022	Se	ptember 30, 2022	Do	ecember 31, 2021			
Agency mortgage-backed securities	\$	62,274,895	\$	63,037,241	\$	60,525,605			
Residential credit risk transfer securities		997,557		1,056,906		936,228			
Non-agency mortgage-backed securities		1,991,146		2,156,706		1,663,336			
Commercial mortgage-backed securities		526,309		588,500		530,505			
Total securities	\$	65,789,907	\$	66,839,353	\$	63,655,674			
Residential mortgage loans	\$	1,809,832	\$	1,551,637	\$	2,272,072			
Residential mortgage loan warehouse facility		_		70		980			
Corporate debt				_		1,968,991			
Total loans, net	\$	1,809,832	\$	1,551,707	\$	4,242,043			
Mortgage servicing rights	\$	1,748,209	\$	1,705,254	\$	544,562			
Interests in MSR	\$	_	\$	_	\$	69,316			
Agency mortgage-backed securities transferred or pledged to securitization vehicles	\$	_	\$	431,388	\$	589,873			
Residential mortgage loans transferred or pledged to securitization vehicles		9,121,912		8,770,626		5,496,435			
Assets transferred or pledged to securitization vehicles	\$	9,121,912	\$	9,202,014	\$	6,086,308			
Assets of disposal group held for sale	\$	<u> </u>	\$	11,371	\$	194,138			
Total investment portfolio	\$	78,469,860	\$	79,309,699	\$	74,792,041			

#### **Non-GAAP Financial Measures**

To supplement its consolidated financial statements, which are prepared and presented in accordance with U.S. generally accepted accounting principles ("GAAP"), the Company provides the following non-GAAP measures:

- earnings available for distribution ("EAD");
- earnings available for distribution attributable to common stockholders;
- earnings available for distribution per average common share:
- annualized EAD return on average equity;
- economic leverage;
- economic capital ratio;

- interest income (excluding PAA);
- economic interest expense;
- economic net interest income (excluding PAA);
- average yield on interest earning assets (excluding PAA);
- average economic cost of interest bearing liabilities;
- net interest margin (excluding PAA); and
- net interest spread (excluding PAA).

These measures should not be considered a substitute for, or superior to, financial measures computed in accordance with GAAP. While intended to offer a fuller understanding of the Company's results and operations, non-GAAP financial measures also have limitations. For example, the Company may calculate its non-GAAP metrics, such as earnings available for distribution, or the PAA, differently than its peers making comparative analysis difficult. Additionally, in the case of non-GAAP measures that exclude the PAA, the amount of amortization expense excluding the PAA is not necessarily representative of the amount of future periodic amortization nor is it indicative of the term over which the Company will amortize the remaining unamortized premium. Changes to actual and estimated prepayments will impact the timing and amount of premium amortization and, as such, both GAAP and non-GAAP results.

These non-GAAP measures provide additional detail to enhance investor understanding of the Company's period-over-period operating performance and business trends, as well as for assessing the Company's performance versus that of industry peers. Additional information pertaining to the Company's use of these non-GAAP financial measures, including discussion of how each such measure may be useful to investors, and reconciliations to their most directly comparable GAAP results are provided below.

# Earnings available for distribution, earnings available for distribution attributable to common stockholders, earnings available for distribution per average common share and annualized EAD return on average equity

The Company's principal business objective is to generate net income for distribution to its stockholders and to preserve capital through prudent selection of investments and continuous management of its portfolio. The Company generates net income by earning a net interest spread on its investment portfolio, which is a function of interest income from its investment portfolio less financing, hedging and operating costs. Earnings available for distribution, which is defined as the sum of (a) economic net interest income, (b) TBA dollar roll income and CMBX coupon income, (c) net servicing income less realized amortization of MSR, (d) other income (loss) (excluding depreciation expense related to commercial real estate and amortization of intangibles, non-EAD income allocated to equity method investments and other non-EAD components of other income (loss)), (e) general and administrative expenses (excluding transaction expenses and non-recurring items), and (f) income taxes (excluding the income tax effect of non-EAD income (loss) items) and excludes (g) the premium amortization adjustment ("PAA") representing the cumulative impact on prior periods, but not the current period, of quarter-over-quarter changes in estimated long-term prepayment speeds related to the Company's Agency mortgage-backed securities is used by the Company's management and, the Company believes, used by analysts and investors to measure its progress in achieving its principal business objective.

The Company seeks to fulfill this objective through a variety of factors including portfolio construction, the degree of market risk exposure and related hedge profile, and the use and forms of leverage, all while operating within the parameters of the Company's capital allocation policy and risk governance framework.

The Company believes these non-GAAP measures provide management and investors with additional details regarding the Company's underlying operating results and investment portfolio trends by (i) making adjustments to account for the disparate reporting of changes in fair value where certain instruments are reflected in GAAP net income (loss) while others are reflected in other comprehensive income (loss) and (ii) by excluding certain unrealized, non-cash or episodic components of GAAP net income (loss) in order to provide additional transparency into the operating performance of the Company's portfolio. In addition, EAD serves as a useful indicator for investors in evaluating the Company's performance and ability to pay dividends. Annualized EAD return on average equity, which is calculated by dividing earnings available for distribution over average stockholders' equity, provides investors with additional detail on the earnings available for distribution generated by the Company's invested equity capital.

The following tables present a reconciliation of GAAP financial results to non-GAAP earnings available for distribution for the periods presented:

			For tl	he quarters endec		
	Dec	ember 31, 2022	September 30, 2022		Dece	ember 31, 2021
		(dollars in	thous	ands, except per	share (	data)
GAAP net income (loss)	\$	(886,814)	\$	(273,977)	\$	418,460
Net income (loss) attributable to noncontrolling interests		1,548		1,287		2,979
Net income (loss) attributable to Annaly		(888,362)		(275,264)		415,481
Adjustments to exclude reported realized and unrealized (gains) losses						
Net (gains) losses on investments and other		1,124,924		2,702,512		40,473
Net (gains) losses on derivatives (1)		202,337		(1,976,130)		(194,256)
Loan loss provision (reversal) (2)		7,258		(1,613)		1,931
Business divestiture-related (gains) losses		13,013		2,936		16,514
Other adjustments						
Depreciation expense related to commercial real estate and amortization of intangibles (3)		758		758		1,144
Non-EAD (income) loss allocated to equity method investments (4)		(306)		(2,003)		(2,345)
Transaction expenses and non-recurring items (5)		807		1,712		1,533
Income tax effect of non-EAD income (loss) items		(418)		(9,444)		8,380
TBA dollar roll income and CMBX coupon income (6)		34,767		105,543		119,657
MSR amortization (7)		(38,633)		(22,897)		(25,864)
Plus:						
Premium amortization adjustment cost (benefit)		(8,136)		(45,414)		57,395
Earnings available for distribution *		448,009		480,696		440,043
Dividends on preferred stock		29,974		26,883		26,883
Earnings available for distribution attributable to common stockholders *	\$	418,035	\$	453,813	\$	413,160
GAAP net income (loss) per average common share	\$	(1.96)	\$	(0.70)	\$	1.07
Earnings available for distribution per average common share *	\$	0.89	\$	1.06	\$	1.14
Annualized GAAP return (loss) on average equity		(31.78%)		(9.94%)		12.44%
Annualized EAD return on average equity *		16.19%		17.57%		13.10%

<sup>\*</sup> Represents a non-GAAP financial measure.

<sup>(1)</sup> The adjustment to add back Net (gains) losses on derivatives does not include the net interest component of interest rate swaps which is reflected in earnings available for distribution. The net interest component of interest rate swaps totaled \$286.6 million, \$141.1 million and (\$58.9) million for the quarters ended December 31, 2022, September 30, 2022 and December 31, 2021, respectively.

<sup>(2)</sup> Includes \$0.0 million, \$0.0 million and \$1.7 million of loss provision (reversal) on the Company's unfunded loan commitments for the quarters ended December 31, 2022, September 30, 2022 and December 31, 2021, respectively, which is reported in Other, net in the Company's Consolidated Statements of Comprehensive Income (Loss).

<sup>(3)</sup> Includes depreciation and amortization expense related to equity method investments.

<sup>(4)</sup> The Company excludes non-EAD (income) loss allocated to equity method investments, which represents the unrealized (gains) losses allocated to equity interests in a portfolio of MSR, which is a component of Other, net.

<sup>(5)</sup> The quarters ended December 31, 2022, September 30, 2022, and December 31, 2021 include costs incurred in connection with securitizations of residential whole loans.

<sup>(6)</sup> TBA dollar roll income and CMBX coupon income each represent a component of Net gains (losses) on derivatives. CMBX coupon income totaled \$1.1 million, \$1.1 million and \$1.1 million for the quarters ended December 31, 2022, September 30, 2022 and December 31, 2021, respectively.

<sup>(7)</sup> MSR amortization utilizes purchase date cash flow assumptions and actual unpaid principal balances and is calculated as the difference between projected MSR yield income and net servicing income for the period.

	For the years ended					
	Dec	ember 31, 2022	De	ecember 31, 2021		
	(dol	lars in thousands,	, except per share data)			
GAAP net income (loss)	\$	1,726,420	\$	2,396,280		
Net income (loss) attributable to noncontrolling interests		1,095		6,384		
Net income (loss) attributable to Annaly		1,725,325		2,389,896		
Adjustments to exclude reported realized and unrealized (gains) losses						
Net (gains) losses on investments and other		4,602,456		(120,958)		
Net (gains) losses on derivatives (1)		(4,493,013)		(1,083,872)		
Loan loss provision (reversal) (2)		(22,923)		(148,632)		
Business divestiture-related (gains) losses		40,258		278,559		
Other adjustments						
Depreciation expense related to commercial real estate and amortization of intangibles (3)		3,948		15,225		
Non-EAD (income) loss allocated to equity method investments (4)		(15,499)		(10,930)		
Transaction expenses and non-recurring items (5)		7,620		5,579		
Income tax effect of non-EAD income (loss) items		46,070		13,325		
TBA dollar roll income and CMBX coupon income (6)		431,475		445,768		
MSR amortization (7)		(114,992)		(72,727)		
Plus:						
Premium amortization adjustment cost (benefit)		(360,587)		57,158		
Earnings available for distribution *		1,850,138		1,768,391		
Dividends on preferred stock		110,623		107,532		
Earnings available for distribution attributable to common stockholders *	\$	1,739,515	\$	1,660,859		
GAAP net income (loss) per average common share	\$	3.93	\$	6.40		
Earnings available for distribution per average common share *	\$	4.23	\$	4.65		
Annualized GAAP return (loss) on average equity		14.86 %		17.45 %		
Annualized EAD return on average equity *		16.02 %		12.90 %		

\* Represents a non-GAAP financial measure.

(2) Includes (\$2.3) million and (\$3.6) million of loss provision (reversal) on the Company's unfunded loan commitments for the years ended December 31, 2022 and 2021, respectively.

(3) Includes depreciation and amortization expense related to equity method investments.

(5) Includes costs incurred in connection with securitizations of residential whole loans.

From time to time, the Company enters into TBA forward contracts as an alternate means of investing in and financing Agency mortgage-backed securities. A TBA contract is an agreement to purchase or sell, for future delivery, an Agency mortgage-backed security with a specified issuer, term and coupon. A TBA dollar roll represents a transaction where TBA contracts with the same terms but different settlement dates are simultaneously bought and sold. The TBA contract settling in the later month typically prices at a discount to the earlier month contract with the difference in price commonly referred to as the "drop". The drop is a reflection of the expected net interest income from an investment in similar Agency mortgage-backed securities, net of an implied financing cost, that would be foregone as a result of settling the contract in the later month rather than in the earlier month. The drop between the current settlement month price and the forward settlement month price occurs because in the TBA dollar roll market, the party providing the financing is the party that would retain all principal and interest payments accrued during the financing period. Accordingly, TBA dollar roll income generally represents the economic equivalent of the net interest income earned on the underlying Agency mortgage-backed security less an implied financing cost.

TBA dollar roll transactions are accounted for under GAAP as a series of derivatives transactions. The fair value of TBA derivatives is based on methods similar to those used to value Agency mortgage-backed securities. The Company records TBA derivatives at fair value on its Consolidated Statements of Financial Condition and recognizes periodic changes in fair value in Net gains (losses) on derivatives in the Consolidated Statements of Comprehensive Income (Loss), which includes both unrealized and realized gains and losses on derivatives.

TBA dollar roll income is calculated as the difference in price between two TBA contracts with the same terms but different settlement dates multiplied by the notional amount of the TBA contract. Although accounted for as derivatives, TBA dollar rolls capture the economic equivalent of net interest income, or carry, on the underlying Agency mortgage-backed security (interest income less an

<sup>(1)</sup> The adjustment to add back Net (gains) losses on derivatives does not include the net interest component of interest rate swaps which is reflected in earnings available for distribution. The net interest component of interest rate swaps totaled \$366.2 million and (\$276.1) million for the years ended December 31, 2022 and 2021, respectively.

<sup>(4)</sup> The Company excludes non-EAD (income) loss allocated to equity method investments, which represents the unrealized (gains) losses allocated to equity interests in a portfolio of MSR, which is a component of Other, net.

<sup>(6)</sup> TBA dollar roll income and CMBX coupon income each represent a component of Net gains (losses) on other derivatives and financial instruments. CMBX coupon income totaled \$4.4 million and \$5.2 million for the years ended December 31, 2022 and 2021, respectively.

<sup>(7)</sup> MSR amortization utilizes purchase date cash flow assumptions and actual unpaid principal balances and is calculated as the difference between projected MSR yield income and net servicing income for the period.

implied cost of financing). TBA dollar roll income is reported as a component of Net gains (losses) on derivatives in the Consolidated Statements of Comprehensive Income (Loss).

The CMBX index is a synthetic tradable index referencing a basket of 25 commercial mortgage-backed securities ("CMBS") of a particular rating and vintage. The CMBX index allows investors to take a long exposure (referred to as selling protection) or short exposure (referred to as buying protection) on the respective basket of CMBS securities and is structured as a "pay-as-you-go" contract whereby the protection buyer pays to the protection seller a standardized running coupon on the contracted notional amount. The Company reports income (expense) on CMBX positions in Net gains (losses) on derivatives in the Consolidated Statements of Comprehensive Income (Loss). The coupon payments received or paid on CMBX positions are equivalent to interest income (expense) and therefore included in earnings available for distribution.

### Premium Amortization Expense

In accordance with GAAP, the Company amortizes or accretes premiums or discounts into interest income for its Agency mortgage-backed securities, excluding interest-only securities, multifamily and reverse mortgages, taking into account estimates of future principal prepayments in the calculation of the effective yield. The Company recalculates the effective yield as differences between anticipated and actual prepayments occur. Using third-party model and market information to project future cash flows and expected remaining lives of securities, the effective interest rate determined for each security is applied as if it had been in place from the date of the security's acquisition. The amortized cost of the security is then adjusted to the amount that would have existed had the new effective yield been applied since the acquisition date. The adjustment to amortized cost is offset with a charge or credit to interest income. Changes in interest rates and other market factors will impact prepayment speed projections and the amount of premium amortization recognized in any given period.

The Company's GAAP metrics include the unadjusted impact of amortization and accretion associated with this method. Certain of the Company's non-GAAP metrics exclude the effect of the PAA, which quantifies the component of premium amortization representing the cumulative impact on prior periods, but not the current period, of quarter-over-quarter changes in estimated long-term CPR.

The following table illustrates the impact of the PAA on premium amortization expense for the Company's Residential Securities portfolio and residential securities transferred or pledged to securitization vehicles, for the quarters ended December 31, 2022, September 30, 2022, and December 31, 2021:

		For the quarters ended								
	Decem	iber 31, 2022	Septer	nber 30, 2022	December 31, 2021					
			(dollars	in thousands)						
Premium amortization expense (accretion)	\$	38,829	\$	39,406	\$	219,172				
Less: PAA cost (benefit)		(8,136)		(45,414)		57,395				
Premium amortization expense (excluding PAA)	\$	46,965	\$	84,820	\$	161,777				

### Economic leverage and economic capital ratios

The Company uses capital coupled with borrowed funds to invest primarily in real estate related investments, earning the spread between the yield on its assets and the cost of its borrowings and hedging activities. The Company's capital structure is designed to offer an efficient complement of funding sources to generate positive risk-adjusted returns for its stockholders while maintaining appropriate liquidity to support its business and meet the Company's financial obligations under periods of market stress. To maintain its desired capital profile, the Company utilizes a mix of debt and equity funding. Debt funding may include the use of repurchase agreements, loans, securitizations, participations issued, lines of credit, asset backed lending facilities, corporate bond issuance, convertible bonds, mortgages payable or other liabilities. Equity capital primarily consists of common and preferred stock.

The Company's economic leverage ratio is computed as the sum of recourse debt, cost basis of TBA and CMBX derivatives outstanding, and net forward purchases (sales) of investments divided by total equity. Recourse debt consists of repurchase agreements and other secured financing (excluding certain non-recourse credit facilities). Certain credit facilities (included within other secured financing), debt issued by securitization vehicles, participations issued, and mortgages payable are non-recourse to the Company and are excluded from economic leverage.

The following table presents a reconciliation of GAAP debt to economic debt for purposes of calculating the Company's economic leverage ratio for the periods presented:

				As of			
	Dec	ember 31, 2022	Sept	ember 30, 2022	December 31, 2021		
Economic leverage ratio reconciliation			(dolla	rs in thousands)			
Repurchase agreements	\$	59,512,597	\$	54,160,731	\$	54,769,643	
Other secured financing		250,000		250,000		903,255	
Debt issued by securitization vehicles		7,744,160		7,844,518		5,155,633	
Participations issued		800,849		745,729		1,049,066	
Debt included in liabilities of disposal group held for sale		_		_		112,144	
Total GAAP debt	\$	68,307,606	\$	63,000,978	\$	61,989,741	
Less Non-Recourse Debt:							
Credit facilities (1)	\$	_	\$	_	\$	(903,255)	
Debt issued by securitization vehicles		(7,744,160)		(7,844,518)		(5,155,633)	
Participations issued		(800,849)		(745,729)		(1,049,066)	
Non-recourse debt included in liabilities of disposal group held for sale		_		_		(112,144)	
Total recourse debt	\$	59,762,597	\$	54,410,731	\$	54,769,643	
Plus / (Less):							
Cost basis of TBA and CMBX derivatives	\$	11,050,351	\$	16,209,886	\$	20,690,768	
Payable for unsettled trades		1,157,846		9,333,646		147,908	
Receivable for unsettled trades		(575,091)		(2,153,895)		(2,656)	
Economic debt *	\$	71,395,703	\$	77,800,368	\$	75,605,663	
Total equity	\$	11,369,426	\$	10,951,555	\$	13,195,325	
Economic leverage ratio *		6.3:1		7.1:1		5.7:1	

<sup>\*</sup> Represents a non-GAAP financial measure.

The following table presents a reconciliation of GAAP total assets to economic total assets for purposes of calculating the Company's economic capital ratio for the periods presented:

				As of		
	Dec	ember 31, 2022	Sep	tember 30, 2022	De	cember 31, 2021
Economic capital ratio reconciliation			(doll:	ars in thousands)		
Total GAAP assets	\$	81,850,712	\$	85,406,764	\$	76,764,064
Less:						
Gross unrealized gains on TBA derivatives (1)		(17,056)		(28,032)		(52,693)
Debt issued by securitization vehicles		(7,744,160)		(7,844,518)		(5,155,633)
Plus:						
Implied market value of TBA derivatives		10,578,676		15,182,806		20,338,633
Total economic assets *	\$	84,668,172	\$	92,717,020	\$	91,894,371
Total equity	\$	11,369,426	\$	10,951,555	\$	13,195,325
Economic capital ratio (2) *		13.4%		11.8%		14.4%

<sup>\*</sup> Represents a non-GAAP financial measure.

### Interest income (excluding PAA), economic interest expense and economic net interest income (excluding PAA)

Interest income (excluding PAA) represents interest income excluding the effect of the PAA, and serves as the basis for deriving average yield on interest earning assets (excluding PAA), net interest spread (excluding PAA) and net interest margin (excluding PAA), which are discussed below. The Company believes this measure provides management and investors with additional detail to enhance their understanding of the Company's operating results and trends by excluding the component of premium amortization expense representing the cumulative impact on prior periods, but not the current period, of quarter-over-quarter changes in estimated long-term prepayment speeds related to the Company's Agency mortgage-backed securities (other than interest-only securities, multifamily and reverse mortgages), which can obscure underlying trends in the performance of the portfolio.

Economic interest expense includes GAAP interest expense and the net interest component of interest rate swaps. The Company uses interest rate swaps to manage its exposure to changing interest rates on its repurchase agreements by economically hedging cash flows associated with these borrowings. Accordingly, adding the net interest component of interest rate swaps to interest expense, as computed in accordance with GAAP, reflects the total contractual interest expense and thus, provides investors with additional information about the cost of the Company's financing strategy. The Company may use market agreed coupon ("MAC") interest rate swaps in which the Company may receive or make a payment at the time of entering into such interest rate swap to compensate for the off-market nature of

<sup>(1)</sup> Included in Other secured financing in the Company's Consolidated Statements of Financial Condition.

<sup>(1)</sup> Included in Derivative assets in the Company's Consolidated Statements of Financial Condition.

<sup>(2)</sup> Economic capital ratio is computed as total equity divided by total economic assets.

such interest rate swap. In accordance with GAAP, upfront payments associated with MAC interest rate swaps are not reflected in the net interest component of interest rate swaps in the Company's Consolidated Statements of Comprehensive Income (Loss). The Company did not enter into any MAC interest rate swaps during the quarter ended December 31, 2022.

Similarly, economic net interest income (excluding PAA), as computed below, provides investors with additional information to enhance their understanding of the net economics of our primary business operations.

	For the quarters ended						
	Dece	mber 31, 2022	Sept	ember 30, 2022	De	cember 31, 2021	
Interest income (excluding PAA) reconciliation			(dolla	rs in thousands)			
GAAP interest income	\$	798,934	\$	678,488	\$	422,780	
Premium amortization adjustment		(8,136)		(45,414)		57,395	
Interest income (excluding PAA) *	\$	790,798	\$	633,074	\$	480,175	
<b>Economic interest expense reconciliation</b>				_	7		
GAAP interest expense	\$	663,847	\$	400,491	\$	61,785	
Add:							
Net interest component of interest rate swaps		(286,600)		(141,110)		58,897	
Economic interest expense *	\$	377,247	\$	259,381	\$	120,682	
Economic net interest income (excluding PAA) reconcilia	ation						
Interest income (excluding PAA) *	\$	790,798	\$	633,074	\$	480,175	
Less:							
Economic interest expense *		377,247		259,381		120,682	
Economic net interest income (excluding PAA) *	\$	413,551	\$	373,693	\$	359,493	

<sup>\*</sup> Represents a non-GAAP financial measure.

# Average yield on interest earning assets (excluding PAA), net interest spread (excluding PAA), net interest margin (excluding PAA) and average economic cost of interest bearing liabilities

Net interest spread (excluding PAA), which is the difference between the average yield on interest earning assets (excluding PAA) and the average economic cost of interest bearing liabilities, which represents annualized economic interest expense divided by average interest bearing liabilities, and net interest margin (excluding PAA), which is calculated as the sum of interest income (excluding PAA) plus TBA dollar roll income and CMBX coupon income less interest expense and the net interest component of interest rate swaps divided by the sum of average interest earning assets plus average TBA contract and CMBX balances, provide management with additional measures of the Company's profitability that management relies upon in monitoring the performance of the business.

Disclosure of these measures, which are presented below, provides investors with additional detail regarding how management evaluates the Company's performance.

	For the quarters ended						
	Dec	cember 31, 2022	Sej	otember 30, 2022	D	ecember 31, 2021	
Economic metrics (excluding PAA)	(dollars in thousands)						
Average interest earning assets	\$	82,859,799	\$	78,143,337	\$	73,134,966	
Interest income (excluding PAA) *	\$	790,798	\$	633,074	\$	480,175	
Average yield on interest earning assets (excluding PAA) *		3.82 %		3.24 %		2.63 %	
Average interest bearing liabilities	\$	69,981,694	\$	65,755,563	\$	63,342,740	
Economic interest expense *	\$	377,247	\$	259,381	\$	120,682	
Average economic cost of interest bearing liabilities *		2.11 %		1.54 %		0.75 %	
Economic net interest income (excluding PAA) *	\$	413,551	\$	373,693	\$	359,493	
Net interest spread (excluding PAA) *		1.71 %		1.70 %		1.88 %	
Interest income (excluding PAA) *	\$	790,798	\$	633,074	\$	480,175	
TBA dollar roll income and CMBX coupon income		34,767		105,543		119,657	
Economic interest expense *		(377,247)		(259,381)		(120,682)	
Subtotal	\$	448,318	\$	479,236	\$	479,150	
Average interest earnings assets	\$	82,859,799	\$	78,143,337	\$	73,134,966	
Average TBA contract and CMBX balances		11,499,881		18,837,475		21,159,120	
Subtotal	\$	94,359,680	\$	96,980,812	\$	94,294,086	
Net interest margin (excluding PAA) *		1.90 %		1.98 %		2.03 %	

<sup>\*</sup> Represents a non-GAAP financial measure.